

# **SUBMISSION**

Submission to APRA –
Superannuation transfer planning: Proposed enhancements

13 March 2023

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Australian Prudential Regulation Authority General Manager, Policy

via email: superannuation.policy@apra.gov.au

13 March 2023

Dear Sir / Madam,

### Superannuation transfer planning: Proposed enhancements

The Association of Superannuation Funds of Australia (ASFA) is pleased to provide this feedback in response to your consultation on the Discussion Paper *Superannuation transfer planning: Proposed enhancements* (Discussion Paper).

#### **ABOUT ASFA**

ASFA is a nonprofit, non-partisan national organisation whose mission is to continuously improve the superannuation system, so all Australians can enjoy a comfortable and dignified retirement. We focus on the issues that affect the entire Australian superannuation system and its \$3.3 trillion in retirement savings. Our membership is across all parts of the industry, including corporate, public sector, industry and retail superannuation funds, and associated service providers, representing over 90 per cent of the 17 million Australians with superannuation.

#### **GENERAL COMMENTS**

ASFA member organisations support the general intent of the Discussion Paper, of trustees being prepared for transfers.

Having said that, concern has been expressed about the need to balance the costs of complying with any obligations against any benefit obtained, to ensure that the requirements are in the best financial interests of the members of the fund.

## Should not create new specific obligation but enhance existing requirements

Members have indicted support for an approach whereby trustees enhance existing business activities, such as the Business Performance Review, including the Member Outcomes Assessment, to monitor the necessity of a merger, as opposed to creating new specific obligations with respect to transfers.

New obligations will divert resources from day to day business activities, and improvements to member outcomes, towards planning for events that may never occur. It is difficult to see how this is in the best financial interests of members.

Members have suggested that trustees should not be required to plan transfers where there is not a reasonable likelihood of there being a trigger for a transfer.

## Any obligations should be limited in scope and not be too specific or detailed

Members have cautioned that if any new obligations to prepare are to be created, any such requirements should be confined to market scanning and monitoring, developing criteria for potential merger partners, identifying triggers for action and potential barriers to a successful transfer.

Any preparation requirements must not be too specific or detailed, as this will result in members incurring a significant cost each year, when most cases will never eventuate into a transfer.

Successor Fund Transfers (SFTs) are complex and bespoke. Funds and products are structured differently, have different governing rules and different arrangements and operations.

Given this - and the two key tests that trustees need to address, equivalent rights and members' best financial interests – it is challenging for trustees to be able to pre-plan a transfer to any great extent.

## Preparation for a transfer when reasonable prospect of a trigger

An appropriate approach may be for a trustee to have an appreciation of potential merger partners and triggers for a potential transfer.

Should there be a reasonable prospect of a trigger occurring, the trustee should put sound preparation in place to support a transfer should one eventuate.

'Sound preparation' could include:

- the development of a pro-forma 'roadmap', that evaluates the resources, information and tools required to facilitate a transfer
- plans for Board and Regulator engagement
- draft project plans
- templates for
  - o communicating to members and other key stakeholders
  - completing assessments of 'equivalent rights'
  - o resourcing plans.

This would enable trustees to act relatively quickly should it be determined that member outcomes are not being delivered or an opportunity to transfer members in from another fund presents itself.

## Need to retain separation between 'Strategic planning' and 'Transfer guidance'

Members have indicated that there is a need to continue to maintain a separation between 'Strategic planning' (SPS 515), which may extend to triggers for transfers, and 'Transfer guidance' (SPG 227).

In particular, Transfer guidance needs to consider Successor Fund Transfer (SFTs) resulting from voluntary activity, as well as those that have resulted from poor member outcomes.

## Need for specific APRA guidance with respect to transfers

Many funds have limited experience of transfers, especially smaller funds.

Given this, and the number and complexity of issues involved in transfers, members generally are of the view that it would be beneficial for APRA to work with the industry on further developing guidance with respect to transfers.

The guidance could incorporate:

- a checklist outlining areas that a trustee will need to take into consideration when agreeing to and implementing a transfer
- lessons learned from industry transfers that have occurred (in other words, 'tips for new players' / 'traps for the unwary').

By way of example, there could be guidance with respect to different scenarios, for example how trustees should approach circumstances where a member is in both a MySuper and a Choice option.

Universal sharing of common challenges and experience would raise awareness of issues and enable trustees to be more prepared. Importantly this would enable member transfers to happen in a more timely manner and would produce a more consistent approach to member transfers.

# Transferring trustees' engagement with APRA

Given the bespoke nature of an SFT, when an SFT is being contemplated and/or implemented the ability for direct engagement by the trustees of the transferring and receiving funds with specialist SFT resources within APRA, that would be able to take into consideration the specific circumstances of the SFT, could prove extremely useful.

#### Interaction with CPS 190 and contingency planning

Member organisations have indicated that the industry would benefit from clear guidance with respect to how any new requirements for transfer planning and obligations regarding contingency planning (required in CPS 190) could be addressed with a single approach and plan.

#### **Conflicts of interest**

Member organisation have observed that it is difficult to achieve unconflicted decision-making in practice, for example an initial review of potential transferring funds can be done at arms' length but then conflicts will emerge.

### MySuper

Member organisations noted that Capital Gains Tax (CGT) rollover relief is only available if all assets of a fund are transferred and, according, this means that a transfer of MySuper members only generally is not in the best financial interests of members.

## Barriers to transfers need to be mitigated

Last year ASFA formed a 'Successor Fund Transfers' Working Group (SFTWG) to identify issues that impede the efficiency of mergers and propose some solutions.

The SFTWG developed a briefing note that was sent to the Assistant Treasurer and Treasury in September, which can be found in the Annexure to this submission (Briefing Note). We understand that Treasury has provided a copy of the Briefing Note to APRA.

It is imperative that the barriers to transfers are mitigated, to reduce the inefficiencies and costs of effecting an SFT.

# Interaction with Your Future, Your Super

Member organisations have identified that interaction with the Your Future, Your Super performance test also acts as an impediment to mergers.

In particular, the prohibition on accepting new members materially reduces the appeal of the fund as a merger party and impedes the Best Financial Interests analysis. Further, members have recommended that, if fund are merging, a fund that has failed the performance test should be exempt from sending the prescribed letter to its members or the letter should be able to be tailored to refer to the SFT taking place.

## **Competition law**

Finally, members have raised concerns that there may be issues with respect to competition law that may need to be considered. An undue focus on fund mergers to address identified past issues could force mergers that create too few 'mega-funds' that do not need to actively compete and could reduce competition significantly.

# **SPECIFIC COMMENTS / CONSULTATION QUESTIONS**

ASFA member organisations have provide the following responses to the Consultation Questions in the Discussion Paper.

#### **Transfer preparedness**

Member organisations have indicated that trustees should be required to 'consider', but not to 'plan for', transfers out.

Trustees should be required to identify potential triggers for a transfer, however, transfer 'planning' incurs undue costs and detracts from the trustee's focus on maintaining and improving member outcomes. Maintaining a refreshed plan is resource intensive and would not be in the best financial interests of members.

Trustees should monitor against the pre-determined trigger framework for indications that a fund may need to consider either an SFT, as well as evaluate any changes to the fund's circumstance that may affect any assessment of any potential transfers. Transfers out have significant cost and effect on the members of the funds, including disruption and a potential deterioration in service and performance during the transfer, and should be a last resort.

Members have indicated that trustees should not be required to undertake significant preparatory steps unless, and until, it is reasonably likely that a trigger may be met.

### **Trigger frameworks**

Member organisations have observed that there will be a need to consider fund structures, governing rues and complexity and that the triggers for transfer will be different for different funds.

## **RSE Licensee decision making**

The member propositions of products differ and, as such, identification of potential SFT partners, and due diligence, should not be required to take place until a trigger is reasonably likely to occur.

SFTs are bespoke. Trustees should be required to demonstrate in their business plans that they have sufficient knowledge of the industry and their peer funds / products, however, due diligence should not be required at this stage.

Given that an SFT is a significant undertaking, and has a material effect on members, it is likely that an SFT is perceived to be an action of last resort.

Member organisations have indicated that migrating MySuper members only generally is not in the best financial interests of members, as CGT loss rollover relief is available only where all fund assets are transferred.

## **Execution phase guidance**

Members have indicated that APRA should undertake a separate consultation with clear objectives with respect to SPG 227, in order to address separate considerations.

This should be linked to a further review of product rationalisation impediments / improvements, and should not be connected to SPS 515, which should address barriers and roadblocks to transfers.

Member organisations have indicated that difficulties with ensuring of equivalent rights and the reversal of the onus of proof with respect to acting in members' best financial interests may necessitate the provision of some kind of limited protection for trustees.

Members have indicated that SFTs are incredibly complex transactions and there are significant challenges including, but by no means limited to:

- taxation law:
  - CGT rollover relief this is available only for a full closure of a fund and not for a partial transfer of members (e.g. MySuper members) which raises issues with satisfying the member's best financial interests obligation
  - inherent issues with the way transfer balance credits and debits are calculated for term allocated pensions
- benefits and features a comprehensive analysis and assessment is required with respect to fund benefits and features, for example standing instruction flexibility; auto reweighting; corporate actions; member and adviser online reporting; member and adviser capability to make changes online on a straight through basis; online withdrawals and availability of particular investments
- employer contributions transferring members requires members to update their contribution
  details with their employer, with the transferring fund potentially needing to continue to receive
  and on-forward contributions to the new fund or reject the contributions back to the employer,
  but there is no infrastructure to allow those contributions to be redirected en masse
- legacy income streams the inherit complexity of legacy income streams SFTs from an older fund to a newer one may necessitate a significant IT development, trust deed amendment and staff training to account for members in legacy income streams.
- pension standards these require a minimum pension to be paid before transfer, and a new minimum pension paid afterwards there is no consideration for members who, for example, have drawn an annual minimum payment prior to the SFT taking place
- pension commencement capital inflexibility given the complex nature of these transactions, trustees products may not be in a position to determine a member's specific tax liability until well after the SFT has been actioned - this means the transferring fund may determine a refund of taxes deducted from the member's interest after the receiving fund has already commenced the pension
- defined benefits the new fund needs to be able to administer defined benefits
- insurance agreement will need to be reached with the receiving insurer with respect to existing insurance benefits, term and conditions, premiums and auto acceptance for customised employer insurance arrangements and defaults for future new employees
- investment choices mapping and assessment of existing investment options gains those available in the receiving fund
- advice fees consideration will need to be given whether existing member advice fee arrangements can be grandfathered into the receiving fund.

## Post transfer and winding up activities

Members have observed that generally partial transfers are not in the best financial interests of members, due to the inability to claim CGT loss rollover relief.

#### Attachment A

With respect to Attachment A of the Discussion Paper, member organisations have indicated that, while the requirements appear to be reasonable, they are of the view that the statutory timeframe for completion - within 90 days - is not realistic and needs to be reviewed. Trustees need to be satisfied that both the equivalent rights (including benefits and fees) and the members' best financial interests tests are met, and often this would not be achievable within 90 days.

Requirement 4 – members have indicated that there will be a need for APRA to be transparent with respect to the 'reason to believe' criteria.

#### Attachment B

#### **Planning**

Member organisations indicated that, while they support trustees being able to demonstrate that they regularly consider, and where necessary plan for, future circumstances that may necessitate a transfer of some/all members, they should not be required to undertake an analysis of potential transfer options until such time as it appears likely that a trigger for a transfer will occur.

Should you have any queries with respect to this, please contact me on (03) 9225 4021 or via fgalbraith@superannuation.asn.au.

Yours sincerely

Fiona Galbraith

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Director, Policy



# FUND MERGERS AND SUCCESSOR FUND TRANSFERS (SFTs) – NEED FOR A NEW APPROACH EXECUTIVE SUMMARY

#### 1. BACKGROUND TO SUCCESSOR FUND TRANSFERS

The concept of a 'Successor Fund Transfer', or SFT, is simple – the transfer of members' benefits from one superannuation fund ('transferring fund') to another fund ('successor fund') without needing to obtain the consent of the affected members.

## 1.1. Legislation with respect to SFTs

SFTs are governed under Regulation 6.29 and 6.02 of the SIS Regulations.

#### 1.2. Guidance with respect to SFTs

The current guidance is Prudential Practice Guidance SPG 227 – Successor Fund Transfers and Wind-ups https://www.apra.gov.au/sites/default/files/spg 227 successor fund transfers and wind-ups 0.pdf

## 2. THE REGULATORY FRAMEWORK, AND APRA AS REGULATOR, DRIVING CONSOLIDATION

Consolidation of the industry is a clear policy, with underperforming and/or unsustainable products or funds needing to look to merge with another fund.

Given this, it is imperative that the Government, regulators and other agencies look to do what they can to ensure that the interest of members are protected, that the member experience is as positive as possible and that the risks and costs of performing an SFT are kept to a minimum.

# 3. ISSUES AFFECTING MEMBER EXPERIENCE, AND THE RISKS AND COSTS OF EFFECTING AN SFT

An ASFA Working Group has identified a number of issues that can detrimentally affect members' experience, and/or increase the risk and cost of an SFT.

Unless mitigated, these issues have the potential to detrimentally affect members – through increasing costs or delaying, or even frustrating, an SFT that may have been in the best interests of members. Costs ultimately are borne by the members and, as such, it is in the best financial interests of members to keep these to a minimum.

Table 1 below provides an executive summary of issues that have the most potential to detrimentally affect members' experience and/or increase significantly the risks and costs involved in implementing an SFT, including some suggestions as to potentially how they could be mitigated.

#### Attached in the Annexure is

- 1 some further background information with respect to SFTs
- 2 some further information with respect to the issues identified in Table 1; and
- a table of the remaining issues identified by the Working Group (Table 2).

# **SUCCESSOR FUND TRANSFERS**

TABLE 1 - ISSUES THAT HAVE MOST SIGNIFICANT DETRIMENTALLY EFFECT ON MEMBER'S EXPERIENCE AND/OR ON RISKS & COSTS

	Matter	Issue	Alternative/solution						
	Obligation/requirement	Effect on member experience/risk/cost	What is being proposed						
A.	A. TRANSFERRING FUNDS WITH ISSUES THAT MAKE IT DIFFICULT FOR THE SUCCESSOR FUND TRUSTEE TO JUSTIFY A SUCCESSOR FUND TRANSFER								
1.	Equivalent rights and best interests assessment  Use of 'alternate path'	If transferring fund has issues that make an SFT difficult it can be challenging for successor fund to determine that the SFT in best interests of their members	Use existing, or create new, alternative 'equivalent rights' process where the transferring fund has issues that make an SFT difficult.  These 'alternate paths' could include  APRA utilising its power under Part 18 of the SIS Act to approve the transfer of benefits in one fund to another fund  amending Part 18 to make it easier to use, including making it mandatory for APRA to grant approval, provided certain conditions are met, and removing condition precedent that reasonable attempts to bring about an SFT have failed extending the scope of the Financial Sector (Transfer and Restructure) Act 1999 beyond ADIs, life and general insurers to include superannuation funds a statutory 'safe harbour' re equivalent rights and best interests.						
В.	NEED FOR APRA TO HAVE A G	GENERAL POWER TO GRANT RELIEF FROM LEGISLA							
2.	APRA only has limited relief powers	APRA only has relief powers with respect to certain provisions in the SIS legislation.	Amend the SIS legislation to give APRA a general power to be able to grant relief from any provision to trustees effecting a Successor Fund Transfer, subject to any reasonable conditions as APRA determines.						
C.	CAPITAL GAINS TAX RELIEF								
3.	Rationalisation of asset holding structures	Transferring assets out of holding structures crystallises a CGT liability.	<ul> <li>provide relief for certain rollovers and transfers of assets and capital, and revenue loss transfers, where the beneficial interest in income and capital from assets does not change; or</li> <li>allow super funds to be "head companies" of a tax consolidated group</li> </ul>						
D.		FUND TRANSFERS WITH MYSUPER - PROHIBITION	N ON MULTIPLE MYSUPER PRODUCTS AND STATUS OF MYSUPER TO MYSUPER TRANSFERS						
4.	MySuper did not address Successor Fund Transfers	1) Need to allow multiple MySuper products Often it is difficult to agree equivalent rights, especially where aspects of transferring or successor fund have been tailored for their membership, which means it's not always feasible to have a single MySuper product  2) Transfers from MySuper to MySuper Trustees of funds transferring from one MySuper product to another face the same regulatory hurdles to ensure equivalency as do trustees effecting a more strategic merger.	1) Need to allow multiple MySuper products Provide that, if the transferring fund has authority to offer a MySuper product, that authorisation can be transferred automatically to the successor fund. This could be for a specified period, to allow the successor fund to integrate the two products, or if there are reasonable grounds and/or both products are of sufficient size, the two products could be permitted to continue.  Alternatively, legislate the specific ability for APRA to make an 'SFT' MySuper approval, in addition to the existing powers with respect to the material goodwill and large employers exceptions.  2) Transfers from MySuper to MySuper If an SFT were from one MySuper to another then, with respect to equivalent rights, this would be deemed to be sufficient in and of itself.						

	Matter	Issue	Alternative/solution							
	Obligation/requirement	Effect on member experience/risk/cost	What is being proposed							
E.	E. FORCED COMMUTATION OF PENSIONS									
5.	Forced commutation of	It is in best interests of pensioner members for	A number of minor legislative changes are required to ensure pensioner members do not suffer							
	pensions	a pension to be treated as if it is continuing as	detriment, effectively treating the pension as if it were continuing.							
	Creates issues for members	same pension. Forced commutations have								
		detrimental consequences for members.								
F.	MATTERS THAT DO NOT TRAI	NSFER FROM THE TRANSFERRING FUND TO THE SU	JCCESSOR FUND							
6.	1) SIS / Corps Act	1) SIS / Corps Act	1) SIS / Corps Act							
	Member directions given to	Examples of this include	Either							
	transferring fund	<ul> <li>investment choice re contributions</li> </ul>	• insert a general 'deeming provision' to effect that direction given to transferring trustee is deemed							
		<ul> <li>Binding Death Benefit Nomination</li> </ul>	to have been given to successor trustee; or							
		<ul> <li>authority to deduct adviser fees.</li> </ul>	amending each relevant provision to similar effect, on a 'provision by provision' basis.							
	2) AML / CTF Act	2) AML / CTF Act	2) AML / CTF Act							
	Suspicious matter reports	'Tipping off' rules mean transferring trustee is	Legislation / rules should be amended to create an exception to permit a transferring trustee to be able							
		not permitted to advise successor trustee.	to advise the successor trustee.							
	2) 5 11 4 .									
	3) Family Law Act	3) Family Law Act	3) Family Law Act							
	Court orders	Courts orders and agreements executed prior	Legislation should be amended such that any court order/agreement naming trustee of transferring							
		to the SFT need to be remade.	fund is deemed to have named the trustee of the successor fund and is binding on that trustee.							
	4) Employer participation	4) Employer participation agreements	4) Employer participation agreements							
	agreements	4) Employer participation agreements	The SIS Act be amended to facilitate the statutory novation of standard employer-sponsor participation							
	agreements	Each employer participation agreement r has								
G	STATE COIMES ACTS DOTEN	to be novated on a case by case basis.	agreements.  SSIBILITY OF SIS ACT OR PRUDENTIAL STANDARD TO OVERRIDE STATE LEGISLATION							
<b>G</b> .	State Crimes Acts – POTEN									
/ .	providing indemnities	When appointing a successor trustee, transferring trustee needs to approach the	Amendments to the SIS Act to override conflicting State legislation should be considered.  The Commonwealth Government could consider requesting the States to amend their Crimes Act to							
	providing indemnities	Supreme Court(s) for consent to provide an	exclude trustee of super funds, provided they are acting in accordance with regulatory requirements.							
		indemnity. It is an open question whether this	Note: Mercy Super / HESTA made an application in the Supreme Court of Queensland that was heard							
		is also the case when providing an indemnity to	on Tuesday 13 September 2022. Mercy Super and HESTA argued that a SFT does not constitute an							
		a successor trustee	'appointment' of a trustee for the purposes of the Queensland Crimes Act. The Judge indicated that he							
		a successor trustee	would publish his decision and reasons by mid-October.							
н.	CREATION OF INDUSTRY ADV	I ISORY PANEL ON SUCCESSOR FUND TRANSFERS	would publish his decision and reasons by mid-october.							
8.	Need for expertise and	Successor Fund Transfers generate a number	Create an Industry Advisory Panel, utilising people from the industry with experience in Successor							
0.	experience in SFTs	of legal, regulatory and operational issues that	Funds Transfers and legal, regulatory and/or operational expertise, to provide advice to APRA / ASIC							
	experience in 51 13	necessitate expertise	with respect to the issues involved in Successor Fund Transfers.							
		necessitate expertise	with respect to the issues involved in successor i and transfers.							

# 1. FURTHER INFORMATION WITH RESPECT TO SFTS

# 1.1. Background with respect to SFTs

The concept of a 'Successor Fund Transfer', or SFT, is simple – the transfer of members' benefits from one superannuation fund ('transferring fund') to another fund ('successor fund') without needing to obtain the consent of the affected members.

The key defining feature that differentiates a SFT from an 'ordinary' transfer of a member's benefit is that it does not require the consent of the member. As such, generally a SFT is the only feasible method for winding-up a superannuation fund and transferring the members, and the assets underlying their benefits, to another super fund.

Given the absence of member consent there is a need for member protection. In addition to being subject to the general trust law fiduciary duties with respect to the exercise of trust powers, duties and discretions, the legislation with respect to SFTs imposes an obligation on the trustee of the transferring fund to agree with the trustee of the successor fund that 'equivalent rights' will be conferred upon the members being transferred.

The concept of an SFT came about with the making of the *Superannuation Industry (Supervision) Regulations* 1994 (SIS Regulations) – over 28 years ago when the industry was comprised largely of relatively small corporate super funds – and has not been materially reviewed or revised in that time.

# 1.2. Legislation with respect to SFTs

Regulation 6.29 of the SIS Regulations, as made, specified as follows:

- **6.29.** Except as otherwise provided by the Act, a member's benefits in a regulated superannuation fund must not be transferred from the fund unless:
- (a) the member has given to the trustee the member's written consent to the transfer; or
- (b) the transfer is to a successor fund.

Under regulation 6.02 a 'successor fund' was defined as follows:

**successor fund**, in relation to a transfer of benefits of a member from a fund (called the 'original fund'), means a fund which satisfies the following conditions:

- (a) the fund confers on the member equivalent rights to the rights that the member had under the original fund in respect of the benefits;
- (b) before the transfer, the trustee of the fund has agreed with the trustee of the original fund that the fund will confer on the member equivalent rights to the rights that the member had under the original fund in respect of the benefits

# 1.3. Guidance with respect to SFTs

The current guidance with respect to SFTs is Prudential Practice Guidance SPG 227 – Successor Fund Transfers and Wind-ups <a href="https://www.apra.gov.au/sites/default/files/spg">https://www.apra.gov.au/sites/default/files/spg</a> 227 successor fund transfers and wind-ups 0.pdf

# 1.4. The regulatory framework, and APRA as regulator, driving consolidation

Consolidation of the industry is a clear policy, with trustees with underperforming and/or unsustainable products or funds needing to look to merge with another fund.

Frequently this is stated to be based on a consideration that a merger would be in the best financial interests of the members.

Having said that, we have been advised of instances where products with good investment returns, where the employer bears some or all of the costs (to the considerable benefit of members) have been subject to pressure to consider a successor fund transfer to another fund. If this were to take place the members are likely to lose the benefit of the employer subsidisation and end up in a worse financial position.

The only effective method by which to achieve a large-scale transfer of members benefits is through an SFT.

Given this, it is imperative that the Government, regulators and other agencies look to do what they can to ensure that the interest of members are protected, that the member experience is as positive as possible and that the risks and costs of performing an SFT are kept to a minimum.

# 2. TABLE 1 - FURTHER INFORMATION WITH RESPECT TO THE ISSUES IDENTIFIED IN TABLE 1

No	Matter	Source	Responsible	Issue	Alternative/solution
140	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	what is being proposed
	requirement	Standard etc	Agency	additional work/113k/cost	
۸)	TRANSFERRING FUND	S WITH ISSUES THAT	, ,	LULT FOR SUCCESSOR FUND TRUSTEE TO JUSTIFY A S	LICCESSOR ELINDS TRANSFER
1.					
1.	Equivalent rights and	Superannuation	Treasury	If transferring fund has issues that make SFT difficult it	Where a fund has issues that make an SFT difficult, use existing,
	best interests	Industry	4004	can be challenging for successor fund to determine that	or create new, 'alternate path'.
	assessment	(Supervision) Act	APRA	the SFT in best interests of their members	The threshold 'condition precedent' would be that APRA would
		1994		Generally members of the successor fund are unlikely	determine that a fund has issues that make an SFT difficult, in
	Where transferring			to benefit from the transfer, especially if there will be	which case there would be an 'alternate path'. These 'alternate
	fund has issues that	Superannuation		no significant benefits from economies of scale.	paths' include
	make it difficult for	Industry			APRA utilising its power under Part 18 of the SIS Act to
	the successor fund to	(Supervision)			approve the transfer of benefits in one fund to another fund
	justify the SFT as	Regulations 1994			amending Part 18 to make it easier to use, including making
	being in the best				it mandatory for APRA to grant approval, provided certain
	interests of their	Regulation 1.03.			conditions are met, and removing condition precedent that
	members - use of				reasonable attempts to bring about an SFT have failed
	'alternative path'				extending the scope of the Financial Sector (Transfer and
					Restructure) Act 1999 beyond ADIs, life and general insurers to
					include superannuation funds
					creating a statutory 'safe harbour' re equivalent rights,
					especially with respect to the successor fund and the SFT being
					in the best financial interests of members, provided certain
					minimum requirements are met.
B)	NEED FOR APRA TO H	AVE A GENERAL PO	VER TO GRANT	RELIEF FROM LEGISLATIVE REQUIREMENTS	·
2.	APRA only has relief	Superannuation	Treasury	APRA only has relief powers with respect to certain	We recommend that the SIS legislation be amended to give
	powers with respect	Industry	-	provisions in the SIS legislation.	APRA a general power to be able to grant relief from any
	to certain provisions	(Supervision) Act	APRA		provision to trustees effecting a Successor Fund Transfer,
	,	1993		The SIS legislation, when creating obligations and	subject to any reasonable conditions as APRA determines.
		Superannuation		imposing requirements on trustees, does not explicitly	
		Industry		address Successor Fund Transfers. Frequently both the	
		(Supervision)		transferring fund trustee and successor fund trustee	
		Regulations 1994		face issues in complying with some provisions in the SIS	
				legislation.	
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No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	
			Agency		
C)	CAPITAL GAINS TAX R	RELIEF			
<b>C)</b> 3.	CAPITAL GAINS TAX R Rationalisation of asset holding structures	RELIEF  Income Tax Assessment Act 1997	Treasury	Historically, different asset holding structures have emerged over time that are inefficient going forward. Under the current law transferring assets out of these structures up to the successor super fund (or to fewer and/or more modern or suitable investment vehicles that the successor fund invests through) would crystallise a tax liability.	There are a couple of possible alternative solutions. One would be to amend the legislation to provide certain revenue and CGT rollovers for the transfer of assets and capital, and revenue loss transfers, where the beneficial interest in income and capital from assets does not change. An alternative could be, for example, to allow super funds to be "head companies" of a tax consolidated group, such that they could choose to form a tax consolidated group consisting of all their Australian owned subsidiary members. In this context it is important to note that:  CGT relief has been available for corporate restructures since the commencement of the CGT regime in 1985, in recognition of the fact that restructures often are necessary for efficiency and the imposition of a CGT acts as a significant impediment to restructures taking place  As CGT would be imposed on a restructure, which would have the effect of reducing members' benefits, it is difficult for trustees to justify restructuring as being in the best financial interests of members. Given this, the trustees generally decide not to restructure, which means no CGT is collected. While this measure has a notional effect on revenue, as restructures generally do not take place because of the CGT that would be imposed, in practice little, if any, revenue is collected from this measure.

No	Matter Obligation / requirement	Source Legislation / Standard etc	Responsible entity Government/ Agency	Issue What is affecting member experience or causing additional work/risk/cost	Alternative/solution What is being proposed
D)	INTERACTION WITH N	⊥ ⁄IYSUPER – PROHIBI	TION ON MULTI	PLE MYSUPER PRODUCTS AND STATUS OF MYSUPER	TO MYSUPER TRANSFERS
4.	MySuper did not address SFT  1) Need to allow multiple MySuper products  Prohibition on multiple MySuper products (other than large employer or material goodwill exception)	Superannuation Industry (Supervision) Act 1993 Part 2C	Treasury APRA	1) Need to allow multiple MySuper products This is a structural issue causing significant difficulties, generally with larger mergers where it is not feasible to consolidate into a single MySuper. The Super System Review did not address issues around how MySuper products were to be 'retrofitted' into the system, including how existing products would be converted into a MySuper or SFTs. The Review Final Report stated [I]ntegrity of the MySuper concept requires that trustees would generally not be able to present a prospective member with choice between different MySuper products[T]he Panel recognises that there would be situations where a trustee would have multiple distinctly-branded products within a single RSE legal structure. In those circumstances, one MySuper would be permitted under each brand name The overarching principle is that a member is only presented with, or defaulted into, the one MySuper product. This 'one MySuper' recommendation was interpreted narrowly, such that Part 2C only allows a fund to have one MySuper, other than limited exceptions re large	<ol> <li>Need to allow multiple MySuper products         We recommend that the SIS Act be amended to provide that         • if the transferring fund has authority to offer a MySuper product, that authorisation can be transferred automatically to the successor fund in the event of an SFT. This could be for a specified period, to allow the successor fund to integrate the two products, or if there are reasonable grounds and/or both products are of sufficient size, the two products could be allowed to continue.</li> <li>• alternatively, the SIS Act could be amended to enable APRA to make an 'SFT' MySuper approval, in addition to the existing powers with respect to material goodwill and large employers.</li> </ol>
	2) Transfers from MySuper to MySuper			employers and material goodwill. Often it is not feasible to accommodate 'equivalent rights' through one MySuper. While the trustee can approach APRA for approval for a second MySuper under the exceptions, this takes time and resources and is not always granted.  2) Transfers from MySuper to MySuper  Trustees of funds transferring one MySuper to another MySuper face the same regulatory hurdles to ensure equivalency and best interests as trustees seeking a	2) Transfers from MySuper to MySuper A transfer of benefits from one MySuper product to another MySuper product would be deemed to provide 'equivalent rights', without there being a need for the trustees to agree

No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	or the or the order
	- 1		Agency	, , , , , , , , , , , , , , , , , , , ,	
			0 - 1	more strategic merger, necessitating significant work.	'equivalent rights'.
E)	FORCED COMMUTATI	ON OF PENSIONS	<b>.</b>	, 3 5 7	, , ,
5.	Forced commutation	Superannuation	APRA	Regulators have taken the view that a transfer of a	We recommend a number of minor amendments be made to
	of pensions	Industry		pension account has the effect that the pension	the SIS legislation to ensure pension members do not suffer any
	•	(Supervision)	Treasury	account is commuted, rolled-over and a new pension	detriment, effectively treating the pension as if it were
	Transferring member	Regulations 1994		commenced in the successor fund.	continuing, including to member account attributes, pre 2007
	account attributes		ATO	Forced commutations can have detrimental	pensions and ATO reporting.
		Part 1A		consequences for members.	With respect to the minimum pension requirements, we
	Minimum pension			1) Transferring member account attributes	recommend that the SIS Regulations should recognise that, in
	requirements			Member account attributes do not always transfer to	the event of an SFT, the minimum pension requirement in the
				the new pension in the successor fund as they should. It	transferring fund and successor fund should be pro-rated.
				is in the best interest of pensioner members for the	
				pension to be treated as if it were continuing as the	
				same pension.	
				The ATO has developed transfer protocols that provide	
				a mechanism to avoid some of the negative	
				consequences that can arise (such as locking in a tax-	
				free component smaller than the maximum available in	
				the transferring fund), however, trustees need to	
				approach APRA for relief on a case-by-case basis. While	
				APRA generally will give relief to allow a pension to be	
				able to continue in the successor fund, it would be	
				preferable if the SIS Act were amended such that relief	
				was not required.	
				2) Minimum pension requirements	
				Members are required to meet minimum pension	
				requirement in both the transferring fund and	
				successor fund. This can result in a form of 'double-	
				counting', which requires the member to draw down	
				the minimum amount in both funds.	

No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	GP speed
	,		Agency	, ,	
F)	MATTERS THAT DO N	OT TRANSFER FROM	THE TRANSFER	RRING FUND TO THE SUCCESSOR FUND	
6.	1) SIS / Corps Act	1) SIS/Corps Act	1) SIS/Corps	1) SIS / Corps Act	1) SIS / Corps Act
	Acts do not	Superannuation	Act	There are instances where the SIS & Corps Act do not	We recommend the SIS Act & Corps Act be amended by
	recognise that	Industry		recognise that a direction given to the transferring	<ul> <li>inserting a general 'deeming provision' to the effect that, in</li> </ul>
	direction (such as an	(Supervision) Act	APRA	trustee as carrying across to the successor fund. This	the event of an SFT, any direction given by a member to a
	election, nomination	1993		necessitates the member having to provide a fresh	transferring trustee is deemed to have been given to the
	or notice) given by		ASIC	direction to the successor fund, with the fund not being	successor trustee; or
	member to	Corporations Act		able to give effect to the member's wishes until such	amending each relevant provision to similar effect, on a
	transferring trustee	2001	Treasury	time as a new direction is received. Examples include	'provision by provision' basis.
	as carrying across to			where a member has exercised investment choice re	There are legislative precedents for this approach, including the
	successor fund			their contributions – new contributions must be	transfer from a transferring fund to a successor fund of a
				allocated to the MySuper product until the member	Family Law Flag; and
				gives a new election to the successor trustee (s 29WA)	<ul> <li>'Protecting Your Super' insurance elections.</li> </ul>
				<ul> <li>where a member has made a Binding Death Benefit</li> </ul>	ASFA addressed this issue in a submission to APRA on draft
				Nomination – successor trustee is not bound by	Prudential Practice Guide SPG 227 Successor Fund Transfers and
				nomination and must exercise its discretion	Wind-ups in February 2017
				<ul> <li>where a member has given the trustee the authority</li> </ul>	https://www.superannuation.asn.au/ArticleDocuments/427/201
				to deduct adviser service fees from their account – the	709 APRA SFT.pdf.aspx?Embed=YIn 2013 section 29WA was
				successor trustee is unable to recognise the authority	amended to insert a new sub-section 5 <sup>1</sup> , to provide a regulation-
				and give effect to the member's wishes.	making power to prescribe circumstances in which a direction
					given to one trustee is to be taken to be a direction given to the
					trustee of another super fund for the purposes of section 29WA.
					The Revised EM stated that It is intended that the regulations to
					be made under this subsection will address the circumstances
					where a member has been moved from one fund to another
					under a successor fund transfer. This clearly indicated an intent
					by the government to make regulations which recognise that, in
					an SFT, directions given to a transferring trustee are to be taken

 $<sup>^{1}</sup>$  Superannuation Legislation Amendment (Service Providers and Other Governance Measures) Act 2013

No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	
			Agency		
					to be a direction given to the successor trustee but unfortunately
					no such regulations have been made.
	2) AML / CTF	2) AML/CTF			
	Suspicious Matter	Anti-Money	, .	If the transferring trustee has reported a suspicious	The legislation should be amended to create an exception to the
	Reports	Laundering and	AUSTRAC	matter, 'tipping off' rules mean it is not permitted to	prohibition against 'tipping-off' to permit a transferring trustee
		Counter-Terrorism		advise anybody else, including the successor trustee.	to advise a successor trustee.
	Breach of prohibition	Financing Act 2006		If there is a suspicious matter this poses a money-	Ideally this exception should be drafted broadly to recognise any
	against 'tipping-off'	& Rules		laundering and/or terror financing risk & so the	effective change in ownership or control of a
				transferring trustee should be able to advise the successor trustee. While AUSTRAC will grant exemptions	business/entity/operation. This could be accompanied by an obligation for reporting entities to notify AUSTRAC with
				on a case-by-case basis, this can prove to be a very slow	AUSTRAC having the ability to override the exemption on
				process.	reasonable grounds.
					_
	3) Family Law	3) Family Law	3) Family	3) Family Law	3) Family Law
	Courts orders and	Family Law	Law	Courts orders and agreements executed prior to the	Ideally the legislation should be amended such that, in the event
	agreements	(Superannuation)		Successor Fund Transfer will name the trustee of the	of a Successor Fund Transfer, any court order or agreement
		Regulations 2001	Attorney- General's	transferring fund and so it is the transferring trustee that is bound by the order or agreement.	made naming the trustee of the transferring fund is deemed to have named the trustee of the successor fund and is binding on
		Superannuation	Department	Currently it is not possible to 'transfer' the order or	that trustee.
		Industry		agreement to the successor fund trustee.	
		(Supervision)			
		Regulations 1994			
	4) Employer	4) Employer	4) Employee	4) Fundamental position acres and	4) Employer monticipation agreements
	4) Employer participation	4) Employer participation	4) Employer participation	<b>4) Employer participation agreements</b> Generally each participation agreement with a standard	4) Employer participation agreements  We recommend that the SIS Act be amended to facilitate the
	agreements	agreements	agreements	employer-sponsor has to be novated on a case by case	statutory novation of standard employer-sponsor participation
	Legislative novation	Common law	Treasury	basis.	agreements.
	of participation			This is an extremely time-consuming and onerous	
	agreements with		APRA	process. The trustee emails agreements out to all of the	There is a precedent for statutory novation in the Life Insurance
	Employers			standard employer sponsors to be novated, however, it	Act 1995 (sub-section 27A(5)).
				may be some time before they receive a response.	
				Often the trustee needs to follow-up and sometimes it	

No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	
	•		Agency	, ,	
	Must be done on a			does not receive a response at all, all of which takes	
	case by case basis			time and resources, and contributes to unnecessary	
	·			costs.	
G)	STATE CRIMES ACTS -	POTENTIAL NEED T	O APPROACH SU	JPREME COURT – POSSIBILITY FOR SIS ACT OR PRUDE	ENTIAL STANDARD TO OVERRIDE STATE LEGISLATION
7.	State Crimes Acts -	Four State Crime	State	There is concern that uncertainty about the reach of the	It is expected that an amendment to the SIS Act, which is
	indemnities	Acts	governments	State Crimes Act provisions has the effect that all SFTs	expressed to apply to the exclusion of State legislation, would be
				will now require an application to the Supreme Court.	effective to override the State Crimes Acts (subject to a
	Need for Supreme	• NSW	APRA	Facts of the case	constitutional law review). The provision in the SIS Act would
	Court consent to	(s 249E of		BT wanted to pursue negotiations with potential	have the effect of confirming the validity of the usual
	indemnity	the Crimes Act		successor trustee and Westpac (BT's owner) concerning	indemnities that a transferor fund trustee may provide to a
		1900 (NSW)		the possibility of the successor trustee or Westpac	successor fund trustee.
	BT Funds	<ul> <li>Queensland</li> </ul>		(1) paying all/part of BT's costs of the transaction	
	Management [2022	(Criminal Code Act		(2) compensating members for losses they may suffer;	The Commonwealth Government could consider requesting the
	NSWSC 401]	1899 (Qld) Sch 1, s		(3) indemnifying BT in respect of claims, in respect of	States to amend their Crimes Act to exclude trustee of super
		442F)		which it would otherwise be entitled to be	funds, provided they are acting in accordance with regulatory
	http://www.austlii.e	<ul> <li>Victoria</li> </ul>		indemnified out of the fund.	requirements.
	du.au/cgi-	(Crimes Act 1958		In each case the intention was that benefits would be	
	bin/viewdoc/au/case	(Vic), s 180)		passed on to members, either through a reduction in	<b>Note:</b> Mercy Super / HESTA made an application in the Supreme
	s/nsw/NSWSC/2022/	<ul> <li>Western</li> </ul>		the amount BT would be entitled to recover or the	Court of Queensland that was heard on Tuesday 13 September
	<u>401.html</u>	Australia		payment of compensation to individual members for	2022. Mercy Super and HESTA argued that a SFT does not
		(Criminal Code Act		loss suffered.	constitute an 'appointment' of a trustee for the purposes of the
	Orders made 23	Compilation Act		Statutory provisions	Queensland Crimes Act. The Judge indicated that he would
	March 2022.	1913 (WA), s 535)		In substance each of the provisions makes it a crime for	publish his decision and reasons by mid-October.
				a trustee to receive or to solicit a benefit from a person	
	Court made orders			as an inducement or reward for the appointment of any	
	giving its consent to			other person to be a person entrusted with the property	
	certain conduct by			without the consent of either	
	BTFM, as trustee for			• each person beneficially entitled to the property; or	
	the Retirement			the Supreme Court.	
	Wrap, which, absent			Penalty is 7 years jail.	
	consent, may have			Issue	
	amounted to a				

No	Matter	Source	Responsible	Issue	Alternative/solution
	Obligation /	Legislation /	entity	What is affecting member experience or causing	What is being proposed
	requirement	Standard etc	Government/	additional work/risk/cost	
			Agency		
	breach of s 249E of			When appointing successor trustee, transferring trustee	
	the Crimes Act			needs to approach the Supreme Court for consent.	
	1900 (NSW)			There is an open question as to whether these	
				provisions apply to the transfer of funds, as opposed to	
				the appointment of a successor trustee.	
H)	<b>CREATION OF INDUST</b>	RY ADVISORY PANE	L ON SUCCESSO	R FUND TRANSFERS	
8.	Need for expertise		Government	Successor Fund Transfers generate a number of legal,	Create an Industry Advisory Panel, utilising people from the
	and experience in			regulatory and operational issues that necessitate	industry with experience in Successor Funds Transfers and with
	SFTs		Treasury	expertise	legal, regulatory and/or operational expertise, to provide advice
					to APRA / ASIC with respect to the issues involved in Successor
			APRA		Fund Transfers

# 3. TABLE 2 - REMAINING ISSUES IDENTIFIED BY THE WORKING GROUP TABLE 2 - CONTENTS

- A) SUPERANNUATION INDUSTRY (SUPERVISION) ACT 1993 AND REGULATIONS
- B) FAMILY LAW ISSUES
- C) APRA PRUDENTIAL STANDARDS, GUIDANCE AND PRACTICE
- D) TAX ISSUES
- E) PROCEEDS OF CRIME ACTS COMMONWEALTH AND STATE
- F) STATE LAW
- G) <u>UK LAW</u>
- H) REGULATORS GENERALLY

Alternative/solution

# 3. TABLE 2 - REMAINING ISSUES IDENTIFIED BY THE WORKING GROUP

Responsible entity | Issue

Matter

No

Source

140	Watter	Jource	Responsible entity	13300	Alternative/solution					
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed					
			agency	additional work/risk/cost						
A) S	A) SUPERANNUATION INDUSTRY (SUPERVISION) ACT 1993 AND REGULATIONS									
Ther	e are two possible approache	es that could be adopted v	vith respect to this:							
•	the SIS legislation could be a	mended to create a new p	oart that specifically de	als with SFTs and which addresses specific issues; or						
•	the relevant provisions coul	d be amended on a case b	y case basis.							
9.	Putting Members'	Superannuation	APRA/ASIC	Where an existing member aged under 25, who under the	We recommend amending the SIS legislation to					
	Interests First (PMIF)	Industry (Supervision)		Putting Members' Interests First (PMIF) provisions did not	create an exemption where, if a member with					
		Act 1993	Treasury	have to make an election to have insurance cover, is	'default' insurance under the PMIF provisions is					
	Members with 'default'			transferred to a successor fund, the successor trustee is	transferred to a successor fund, the successor					
	insurance in transferring	Section 68AAC		not permitted to provide insurance unless the member	trustee is permitted to continue insurance cover in					
	fund uninsured in			'opts in' to it.	the successor fund.					
	successor fund									
10.	Portability provisions	Superannuation	APRA	An application to have a benefit rolled-over to another	We recommend that the SIS legislation be amended					
		Industry (Supervision)		product must be actioned within 3 business days.	to provide that, for the duration of an operational					
	Do not recognise	Regulations 1994	Treasury	To implement the data transfers for an SFT, an	black-out period during an SFT, the portability					
	administrative 'black			operational 'black-out' period generally is necessary,	requirements are suspended and recommence once					
	out' periods	Regulation 6.34A		usually a few business days but, where a change of	the black-out period has ended.					
				administrator and IT systems is involved, it can be a few days longer. During the black-out period new	Prior to the amendment of the legislation APRA could					
				transactions, including benefit rollovers, cannot be	make a statement to the effect that, provided					
				processed. The trustee has to make an application to	certain criteria are met, 'no action will be taken'					
				APRA for relief with respect to the portability provisions,	if not prepared to publish a 'no action position'					
				which can take time and involves resources and costs.	then, to minimise the cost and time involved in					
				which can take time and involves resources and costs.	making an application for relief, APRA should, as a					
					minimum, set out clear criteria which, if satisfied,					
					would mean that relief is more likely to be granted,					
					which would have the added benefit of ensuring					
					consistency in supervisors' approaches.					
					approaches.					

No	Matter	Source	Responsible entity	Issue	Alternative/solution
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed
			agency	additional work/risk/cost	
11.	Performance test letters	Superannuation	ASIC	There were instances where letters with respect to the	If a Successor Fund Transfer Deed has been signed
		Industry (Supervision)		under-performance test had to be sent to members just	and the Significant Event Notice is going to be sent
	Timing when SFT already	Act 1993	Treasury	prior to the Significant Event Notice with respect to the	to members within a prescribed period, the
	in play			Successor Fund Transfer.	transferring trustee should be exempted from
		Part 6A		This makes it confusing for members and difficult for	sending the letter with respect to performance.
				them to figure out what is in their best interest to do.	Conversely, if the performance letter is still to be
		Superannuation		We are aware of one fund where ASIC deferred the date	sent, trustees should be permitted to tailor the
		Industry (Supervision)		by which the letters had to be sent until after the	communications to refer to the pending Successor
		Regulations 1994		Successor Fund Transfer date, by which time there were	Fund Transfer, to assist with members'
				no members to whom the letter could be sent and	understanding.
				therefore there was no need it to be sent. While this	Guidance may also be required with respect to
				achieved the desired outcome it necessitated a formal	Trustee Directed Products, regarding any
				application to ASIC that took considerable time and	investment options that may be deemed to have
				resources and, as such, legislative relief would be	failed the performance test.
				preferable.	
B) F.	AMILY LAW ISSUES				
12.	Deferred Family Law	Family Law	Attorney-General's	The fact of a Successor Fund Transfer creates a splittable	Ideally the legislation should be amended such that
	splits	(Superannuation)	Department	payment under the Family Law provisions but there are	a Successor Fund Transfer is not a trigger for a
		Regulations 2001		some complications with Defined Benefit members, as it	splittable payment but instead the payment split
	Uncontactable or non			crystallises their benefit. The transferring trustee needs to	carries across to the successor fund.
	responsive spouses	Superannuation		contact the non-member spouse to obtain payment	
		Industry (Supervision)		instructions then, if the trustee has not received	
		Regulations 1994		instructions after a reasonable period of time, determine	
				that it is in the best financial interests of the non-member	
				spouse to transfer their benefit to the ATO on the	
				occurrence of the Successor Fund Transfer.	
				This means that a deferred Family Law split can create	
				delays with a Successor Fund Transfer if the spouse is	
				uncontactable or non-responsive.	

No	Matter Obligation/requirement	Source Legislation / Standard	Responsible entity Government /	Issue What is affecting member experience or causing	Alternative/solution What is being proposed				
C) A	agency additional work/risk/cost APRA – PRUDENTIAL STANDARDS, GUIDANCE AND PRACTICE								
13.	Defined Benefit Arrangements Initial investigation / triennial review cycle	SPS 160 Defined Benefit Matters	APRA Treasury	SP 160 requires an initial actuarial investigation – this represents an unnecessary expense.	APRA should grant relief from SP 160 to allow the successor trustee to be able to retain the existing triennial actuarial review cycle, with the next review performed in accordance with that cycle.  While APRA will sometimes grant an exemption e.g. if the most recent valuation under the transferring fund was very recent, this requires individual application for relief which is costly and time consuming.				
14.	Outsourced agreements - novation to successor trustee  Subject to Outsourcing Standard	SPS 231 Outsourcing	APRA	SPS 231 Outsourcing Standard applies to agreements that are going to be transferred to the successor trustee.  Complying with the obligations and requirements under the standard creates a lot of work during the transfer.	In order to facilitate the transfer of agreements as part of a Successor Fund Transfer, APRA should grant temporary relief from the Outsourcing Standard to allow the successor trustee a period of time after the transfer to review the agreements.				
15.	Asset transfers  Unlisted and illiquid assets	Potential new prudential standard	APRA	Significant cost and complexity can arise from asset transfers, especially where assets may be unlisted or are illiquid.  Unlisted assets can have redemption windows and preemptive rights for other owners which affect the efficiency of the transfer.  Some assets may be underperforming and/or there may be tax implications on transfer.  These issues can affect the pace of integration and can also have an effect on the outcomes under APRA'S annual Performance Test.	APRA should ensure that trustees of funds with unlisted and/or illiquid assets are required to formulate an exit strategy that incorporates necessary changes to make their assets more amenable to redemption and cash transfer. This would ensure that these time-sensitive processes can be undertaken with minimal adverse effect on investment performance and member balances. The performance test should be modified such that any underperforming assets transferred to a successor fund as a result of an SFT do not adversely affect the performance test calculations for the successor fund.				

No	Matter	Source	Responsible entity	Issue	Alternative/solution
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed
			agency	additional work/risk/cost	
16.	Successor Fund Transfer	Superannuation	APRA	Under the SIS Regulations, the transferring trustee must	We recommend that APRA provide guidance as to
	not permitted within	Industry (Supervision)		agree with successor trustee that it will confer equivalent	how a trustee wanting to effect an intra-fund SFT
	same entity	Act 1993	Treasury	rights on the members transferred under the SFT.	should apply to APRA for a modification declaration,
				APRA has indicated that, where an SFT is taking place	to facilitate the trustee's 'equivalent rights'
		Superannuation		between two products/funds with the same trustee, the	agreement.
		Industry (Supervision)		trustee is considered to be unable to agree with itself, i.e.	
		Regulations 1994		legally it cannot agree with itself that the successor	
				product/fund will confer equivalent rights.	
		APRA / Treasury		APRA recommends that a trustee contemplating such an	
				SFT apply to APRA for a modification declaration	
				concerning the SIS Regulations to facilitate the trustee's	
				'equivalent rights' agreement, however, these matters	
				can take considerable time and resources to resolve.	
17.	Unclear whether	SIS Act	APRA	APRA has expressed view that election by transferring	We recommend that APRA provide guidance as to
	election by transferring	Section 68AAF		trustee does not carry across to successor fund.	whether an election made by a transferring trustee
	trustee can carry over to		Treasury	The prime example is a dangerous occupation	can carry across to the successor fund.
	successor fund			classification applied to a category of members' insurance	
18.	Defined Benefit (DB)	Superannuation	APRA	If there will be fewer than 50 Defined Benefit (DB)	We recommend that APRA provide guidance as to
	arrangements	Industry (Supervision)		members and/or pension members the successor trustee	when it is likely to, and is likely not to, provide relief
		Regulations 1994	Treasury	will need to apply to APRA for relief with respect to	for DB arrangements with fewer than 50 members.
	Need for relief if fewer			transferring DB arrangements.	
	than 50 members	Part 9		In the worst case scenarios, where relief is not granted,	
				DB members are being compelled to crystalise their	
		Reg 9.04D		benefit and lose their DB entitlement. Further, the cost of	
				the resources involved in seeking relief from APRA is	
				prohibitive, given the relatively small number of	
				members involved.	
19.	In-house assets (IHA)	SIS Act	APRA	Where a transferring trustee has received relief with	We recommend that, if the transferring trustee has
				respect to the IHA requirements, the successor trustee	obtained relief with respect to the in-house asset
	Need to apply for fresh	Part 8	Treasury	needs to apply for fresh relief. Often this is where the	requirements, APRA treats this relief as if it is
	relief			trustee is investing through a related investment vehicle.	transferred across to the successor fund.

No	Matter	Source	Responsible entity	Issue	Alternative/solution				
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed				
			agency	additional work/risk/cost					
D) T	D) TAX ISSUES								
1. TA	AX ISSUES THAT HAVE A DE	LETERIOUS AFFECT ON ME	MBER EXPERIENCE						
20.	Members unable to	Income Tax	Treasury	A member is only able to claim a tax deduction for after	We recommend that the Income Tax Act be				
	claim a tax deduction	Assessment Act 1997		tax contributions and to split contributions with a spouse	amended to recognise SFTs and allow the notices to				
	for non-concessional		ATO	by giving a notice to the trustee of the fund to which the	be given to the trustee of the successor fund.				
	contributions or to split			contributions were made.					
	contributions with a			Unless the member gave the notice to the transferring					
	spouse			fund prior to the SFT the member is no longer able to give					
				the notice to the fund that received the contributions and					
				therefore is not able to claim a tax deduction or split the contributions.					
21.	Transfer of pending /	Income Tax	Treasury	An undrawn terminal medical condition benefit when	Add an additional exclusion item in paragraph 292-				
21.	undrawn terminal	Assessment Act 1997	ricusury	rolled over in a Successor Fund Transfer will be	90(2)(c) to override sub-paragraph (vi) in so far as it				
	illness benefit	713563577167167166 1337	ATO	considered a non-concessional contribution.	relates to Terminal Medical Benefits.				
		Section 303-10		Under section 303-10, a Terminal Medical Benefit is	7-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0				
		Section 306-10(b)		excluded from being a 'Roll-over Superannuation Benefit'					
		Section 292-		under section 306-10(b) through the regulation					
		90(2)(c)(vi)		applicable to that section. This has the consequence that					
				the Terminal Medical Benefit cannot fall into the					
				exclusion from the definition of 'Non-concessional					
				Contribution' for Roll-over Superannuation Benefits					
				under subparagraph 292-90(2)(c)(vi).					

No	Matter	Source	Responsible entity	Issue	Alternative/solution				
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed				
			agency	additional work/risk/cost					
2. C	CAPITAL GAINS TAX								
22.	CGT - requirement that	Income Tax	Treasury	One of the requirements that closing superannuation	Amend Division 310 to provide for greater flexibility				
	the transfer events all	Assessment Act 1997		funds must manage in order to qualify for rollover relief is	in relation to the timing of the transfer of the assets				
	happen in the transfer		ATO	that the CGT events all happen in the transfer year, being	in a Successor Fund Transfer				
	year	Division 310		the year that the completion time occurs.					
				This creates an unnecessary compliance burden on a					
		Subsection 310-45(3)		transferring fund that in some situation means that					
				rollover relief will not be obtained (e.g. sometimes					
				Accumulation and DB members have to be dealt with					
				separately, due to the complexity that can be involved in					
				dealing with Defined Benefits).					
				For CGT roll-over relief to be available under Division 310,					
				the 'transfer events' in respect of the transferring fund's					
				CGT assets must all happen in the same income year as					
				the 'completion time', being when the transferring fund					
				ceases to have any members (refer to subsection 310-					
				45(3) of the ITAA 1997).					
23.	SFT of sub-set of	Income Tax	Treasury	Typically, a Successor Fund Transfer may involve the	Amend Division 310 of the ITAA 1997 to include loss				
	members	Assessment Act 1997		transfer of all the members' benefits from a transferring	and asset rollover relief in relation to the Successor				
			ATO	fund.	Fund Transfer of a sub-set of members (Partial SFT).				
		Division 310		However, there are Successor Fund Transfers that involve					
				the transfer of a group of members' benefits, for example,					
				all the members' benefits in a sub-fund, or where					
				pensioners are transferred separately to other members,					
				or where DB members are transferred separately to					
				accumulation members (a Partial SFT).					
				Currently there is no loss or asset rollover relief in relation					
				to the transfer of a sub-set of members in a Partial SFT.					

No	Matter	Source	Responsible entity	Issue	Alternative/solution
	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed
		.0	agency	additional work/risk/cost	Or appear
24.	Investments of transferring funds held via underlying investment trusts, rather than directly	Income Tax Assessment Act 1997 Division 310	Treasury ATO	The trustee of the transferring fund may hold beneficial interests in the income and capital of underlying investment trusts, rather than holding assets directly. Transferring assets out of these structures to the successor fund (or to investment trusts the successor fund invests through), would crystallize a tax liability. Currently there is no asset rollover relief in relation to the transfer of assets out of these trusts to a successor fund, nor	Amend Division 310 of the ITAA 1997 to include asset rollover relief and loss transfer relief from investment trusts that transferring funds invest through to the successor fund (or trusts the successor fund invests through), replicating the relief that already exists in Division 310 for super investments held via pooled super trusts (PSTs) and life companies.
				equivalent revenue and capital loss transfer relief.	
3. T	AX - INCOME – ATTRIBUTIO	N OF INCOME TO TRANSF	ERRING FUND, AS OPF	POSED TO SUCCESSOR FUND, NECESSITATING FURTHER TAX	RETURN
25.	Ex dividends at SFT date	Income Tax Assessment Act 1997	АТО	There is an issue with respect to shares that have gone ex dividend at the date of the SFT.	Provide administrative guidance that the dividend (and associated franking credit) may be returned in
			Treasury	Technically, if the transferring fund has shares that are ex-dividend at the SFT date, the transferring fund is required to include the dividend (and franking credit if applicable) as assessable income.  This can mean that a further tax return is required. By way of example, if an SFT had occurred on 30 June 2021, three of Australia' largest bank shares were ex-dividend. Technically a 30 June 2022 tax return would be required for the transferring fund.	the tax return of the successor fund when received

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	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed				
			agency	additional work/risk/cost					
4. T.	I. TAX - CREDITS, DEDUCTIONS AND OFFSETS								
26.	Franking credits – 45	Income Tax	Treasury	In undertaking the merger, Australian shares, or an	The 'qualified person' rule should be amended to				
	day holding period	Assessment Act 1997		interest in Australian shares, will be transferred from the	ensure that an SFT does not constitute a sale and				
	requirement		ATO	transferring fund to the successor fund.	purchase for the purposes of the 45 day rule.				
		Division 310		These transfers need to be considered in order to					
				determine if the super fund has held the shares					
				sufficiently at risk for the purposes of the 45 day rule in					
				order to claim the benefit of franking tax offsets.					
				Although Division 310 of the ITAA 1997 provides for asset					
				rollover relief when an asset is transferred from the					
				transferring fund to the successor fund, there is no such					
				relief for the operation of the qualified person rules. This					
				means the successor fund will be treated as having					
				acquired the Australian shares, or an interest, at the					
				transfer date, such that the 45 day time period starts					
				again. In relation to testing for franking credit					
				entitlements, the holding period ceases on the SFT date					
				for the transferring fund and commences on the SFT date					
				for the successor fund.					
27.	Deductions of merger	Income Tax	Treasury	In undertaking the merger, the transferring fund will	Amend section 40-880 of the ITAA 1997 to allow the				
	costs – only one fifth is	Assessment Act 1997		incur expenditure that for tax purposes will be treated as	successor fund to deduct the remaining balance of				
	deductible		ATO	'blackhole expenditure' and deductible over five years	undeducted 40-880 expenditure over the period				
		Section 40-880		under section 40-880 of the Income Tax Asst Act 1997	that it would have been deductible to the				
				(ITAA 1997).	transferring fund				
				Under the current law, the transferring fund will be					
				entitled to a deduction for 20% of this expenditure in the					
				first year. If the fund closes, the remaining undeducted					
				balance is lost.					

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5. T/	AX - LOSS OF CARRY FORW	ARD OR CURRENT YEAR TA	X LOSSES, AND LOSS (	OF ATTRIBUTION ACCOUNT SURPLUS	
28.	Tax losses in	Income Tax	Treasury	The trustee of the transferring fund may hold assets in	Amend the 50% stake test rules in Schedule 2F to
	downstream trusts of	Assessment Act 1997		trusts. These trusts may have carried forward or current	ensure that a direct or indirect transfer of units in a
	transferring fund		ATO	year tax losses (that is, revenue losses).	trust does not cause a failure of the 50% stake test
		Schedule 2F		If as part of the Successor Fund Transfer, the units in the	(that is, that the successor fund is treated as if it has
				unit trust are transferred from the transferring fund to	the same interest as the transferring fund).
				the successor fund, there may be, at the time of transfer,	
				a failure of the 50% stake test (depending on the	
				percentage interest the transferring fund has in the	
				trust), such that the tax losses in the trust may be	
				forfeited.	
29.	CFC investments &	Income Tax	Treasury	Where a super fund has an investment in a CFC and that	Amend the tax legislation to allow the attribution
	attribution account	Assessment Act 1997		investment has an attribution account surplus at the time	account surplus to move with the asset to the
	surplus		ATO	of the merger, under the current law, there is no	successor fund
				provision to transfer the attribution account surplus to	
				the successor fund.	
6. TA	AX - TOFA CAN BE A BARRIE	R TO CHANGING CUSTOD	IAN		
30.	Changes of custodians	Income Tax	Treasury	When a super fund puts its custody out to tender, one of	Amend the TOFA rules to allow for a successor fund
	& TOFA	Assessment Act 1997		the tax barriers to transferring custody to the successor	to change their methodology in the event of a
			ATO	fund is whether the new custodian has the same or	change in custodian or in a change to a custodian's
		TOFA		different functionality when it comes to the tax reporting	tax reporting and calculation engine.
				of certain instruments, in particular, certain TOFA	
				instruments.	
				Under the current law, once a super fund has elected a	
				particular methodology, for example, the overall gain or	
				loss method under TOFA, there is no provision that would	
				allow the successor fund to change their methodology	
				going forward if the proposed new custodian offered a	
				different methodology (yet one permitted under the ITAA	
				1997), for example, the particular gain or loss method.	

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			agency	additional work/risk/cost				
7. T.	7. TAX - INVESTMENTS WHERE, ON REDEMPTION, THE ASSESSABLE AMOUNT EXCEEDS THE ECONOMIC GAIN – IMPEDIMENT TO SUCCESSOR FUND TRANSFER							
31.	Risks associated with particular assets		Treasury	There are types of investments where, on redemption, the assessable amount exceeds the economic gain (such as redemption of low par value shares with share premium comprising most of initial cost base, where the company's accounting for the redemption does not DR the share premium account).  In an SFT, assets like this must be rolled over unless the MV is less than cost base (as otherwise, the transferring fund records a capital gain, but the successor fund just receives an equivalently larger dividend on eventual redemption). The existence of assets like these in the transferring fund's portfolio can act as an impediment to the transferring fund finding a suitable SFT partner, as most funds would prefer not to hold an asset where they will be taxed on more than the economic gain.	Broad legislative change to the dividend provisions (or share buyback provisions) would ensure that being taxed on initially contributed capital cannot occur.			
E) P	ROCEEDS OF CRIME ACTS	- COMMONWEALTH A	ND STATE	5				
32.	Proceeds of Crime -	Proceed of Crime Act	Attorney-General's	The transferring trustee generally is prohibited from	1) Commonwealth			
	Restraining orders	2002 (Cth)	Departments (Cth)	dealing with the member's benefit in the fund without	Amend the Proceeds of Crime Act (Cth) to clarify			
	Transfer to a successor fund potentially a 'dealing' under the various Proceeds of Crime Acts	State Crimes Acts	Attorney-General's Departments (States)	the consent of the relevant authority - for the Commonwealth Act it is the Australian Federal Police (AFP).	that a transfer of a member's benefit to a successor fund does not amount to dealing with the member's benefit, provided notification as to the restraining order is supplied to the successor trustee. Prior to this the relevant authority (AFP) could provide guidance & streamline processes.  2) States  Amend the various Proceeds of Crime Act to clarify that a transfer of a member's benefit to a successor fund does not amount to dealing with the member's benefit, provided notification as to the restraining order is supplied to the successor trustee. Prior to this the relevant authority could provide guidance & streamline processes.			

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	Obligation/requirement	Legislation / Standard	Government /	What is affecting member experience or causing	What is being proposed
			agency	additional work/risk/cost	
F) S	TATE LAW				
33.	Stamp duty	Various State and	States and	1) Trustee incurs landholder and trust acquisition duties	Provide relief from landholder and trust
		Territory Stamp Duty	Territories	relating to assets transferred as part of a Successor Fund	acquisition duty as they relate to assets transferred
	1) Landholder and	Acts		Transfer	as part of a SFT
	trust acquisition duties				
				2) Stamp duty applies to life insurance policies and other	2) Make life insurance policies and other assets
	2) Life insurance			assets transferred to the successor fund	transferred as part of a successor fund transfer
	policies and other				exempt from stamp duty
	assets			This increases the costs of the SFT	
G) U	K LAW				
34.	QROPS members	UK legislation	HM Revenue &	Transferring certain members who transferred an	Representations should be made by Treasury to
			Customs	amount from the UK while the transferring fund was a	HMRC to resolve this as a systemic issue affecting all
	Some members who			QROPS potentially can trigger a personal tax liability for	Successor Fund Transfers from former QROPS funds
	transferred amounts		Treasury	the member.	
	while the transferring			While HMRC is improving re providing relief, this is still as	
	fund was a QROPS may			time consuming and costly exercise.	
	suffer tax consequences				
	EGULATORS GENERALLY				
35.	Data migration		ASIC / APRA / ATO	While trust law, insurance and other considerations may	Regulators to provide clear guidance as to the
				compel trustees to transfer and retain some data that	circumstances in which they will request / demand
	Ensure seven years of			relates to periods more than seven years ago, including	data that relates to a period more than seven years
	history is sufficient			member 'instructions' such as beneficiary nominations,	ago
				investment choice forms and authorities to deduct	
				adviser service fees, a significant amount of data more	
				than seven years old is not transferred to the successor	
				trustee.	
				Regulators - ASIC in particular - have requested / served	
				notices to produce data going back more than seven	
				years.	